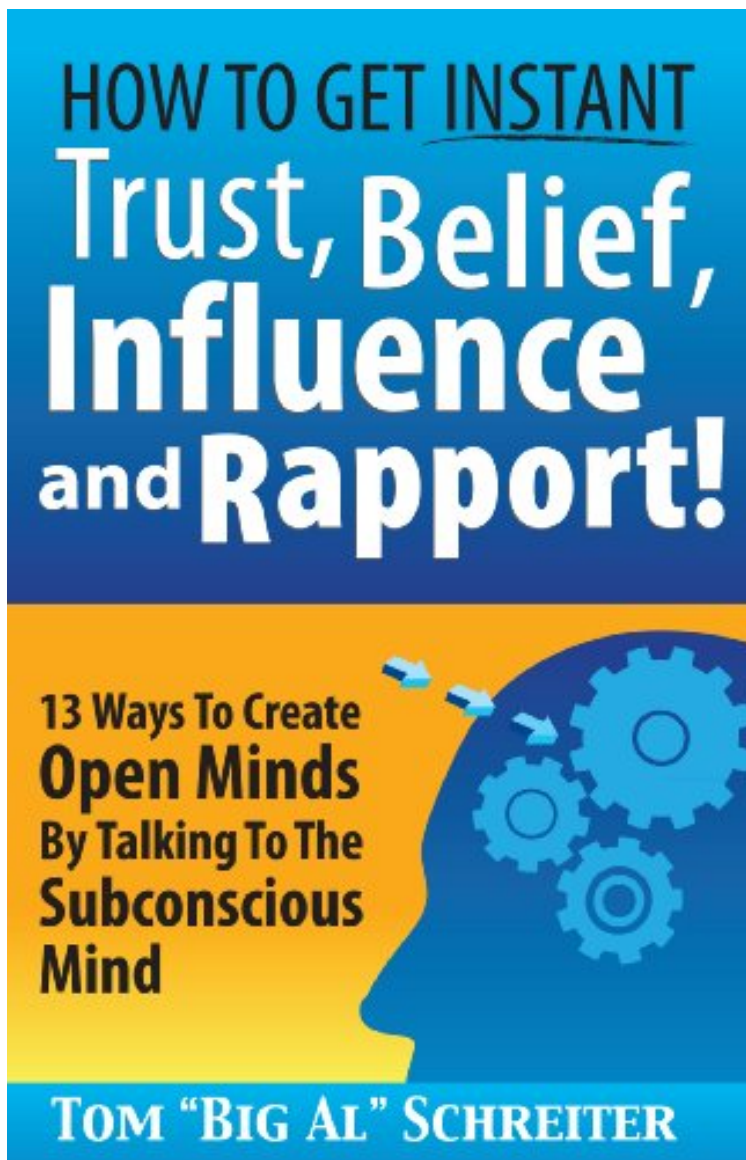


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How To Get Instant Trust, Belief, Influence and Rapport! 13 Ways To Create Open Minds By Talking To The Subconscious Mind (MLM Network Marketing) (English Edition)



Par Tom "Big Al" Schreiter
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Description :

Prsentation de l'diteurWhy cant we convince others? And why wont people listen? We say great things to people. We offer great products to prospects. We share our vision and passion with others. And they dont

believe us, they don't buy, and they don't share our vision and passion. We say great things, but people don't believe us or act on our message. Why? Well, we don't need more good things to say. Instead, we need to learn how to get people to believe and trust the good things we are saying already. It's not about the price. It's not about the salesman's breath. It is not about the leader's PowerPoint presentation. It is all about the magical first few seconds when we meet people. What happens? In the first few seconds, people make an instant decision to: 1. Trust us. Believe us. Or, in the first few seconds, people make an instant decision to: 2. Turn on the salesman alarm. Put on the too good to be true filter. Be skeptical. Look for the catch. This decision is immediate, and unfortunately, usually final. Tom "Big Al" Schreiter shows us exactly how to build a bond of trust and belief with prospects in seconds. How? By talking directly to the decision-making part of the brain, the subconscious mind. In this book, *How To Get Instant Trust, Belief, Influence And Rapport! 13 Ways To Create Open Minds By Talking To The Subconscious Mind*, we will learn easy four- and five-word micro-phrases and simple, natural techniques that you can master within seconds. Yes, this is easy to do! Our message should be inside of other people's heads, not bouncing off their foreheads. Our obligation is to get our message inside of their heads so they will have options and choices in their lives. Now, if we can't get people to trust and believe our message, then we will effectively be withholding our message from them.

Use these short, easy, tested, clear techniques to build that instant rapport with other people. Then, everything else is easy. If you are a leader, a salesman, a network marketer, an influencer, a teacher, or someone who needs to communicate quickly and efficiently, this book is for you. Order your copy now!

Présentation de l'auteur Why can't we convince others? And why won't people listen? We say great things to people. We offer great products to prospects. We share our vision and passion with others. And they don't believe us, they don't buy, and they don't share our vision and passion. We say great things, but people don't believe us or act on our message. Why? Well, we don't need more good things to say. Instead, we need to learn how to get people to believe and trust the good things we are saying already. It's not about the price. It's not about the salesman's breath. It is not about the leader's PowerPoint presentation. It is all about the magical first few seconds when we meet people. What happens? In the first few seconds, people make an instant decision to: 1. Trust us. Believe us. Or, in the first few seconds, people make an instant decision to: 2. Turn on the salesman alarm. Put on the too good to be true filter. Be skeptical. Look for the catch. This decision is immediate, and unfortunately, usually final. Tom "Big Al" Schreiter shows us exactly how to build a bond of trust and belief with prospects in seconds. How? By talking directly to the decision-making part of the brain, the subconscious mind. In this book, *How To Get Instant Trust, Belief, Influence And Rapport! 13 Ways To Create Open Minds By Talking To The Subconscious Mind*, we will learn easy four- and five-word micro-phrases and simple, natural techniques that you can master within seconds. Yes, this is easy to do! Our message should be inside of other people's heads, not bouncing off their foreheads. Our obligation is to get our message inside of their heads so they will have options and choices in their lives. Now, if we can't get people to trust and believe our message, then we will effectively be withholding our message from them.

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Biographie de l'auteur Tom "Big Al" Schreiter has 40+ years experience in network marketing and MLM. As the author of the original "Big Al" training books in the late '70s, he has continued to speak in over 80 countries on using the exact words and phrases to get prospects to open up their mind and say "YES." His passion is marketing ideas, marketing campaigns, and how to speak to the subconscious mind in simplified, practical ways. He is always looking for case studies of incredible marketing campaigns that give usable lessons. As the author of numerous audio programs, Tom is a favorite speaker at company conventions and regional events. His blog, <http://www.BigAlBlog.com>, is a regular update of network marketing and MLM business building ideas. Anyone can subscribe to his free weekly tips by going to <http://www.BigAlReport.com>